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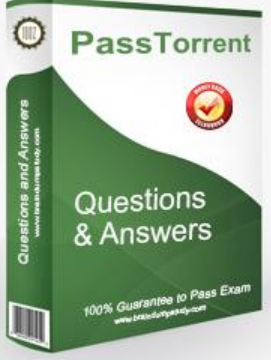
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Exam : **C_ARSOR_2108**

Title : SAP Certified Application
Associate - SAP Ariba Sourcing

Vendor : SAP

Version : DEMO

NO.1 In a multistage event, what is the purpose of running an RFI before conducting an RFP or an auction? Note:

There are 2 correct answers to this question.

- A.** To verify if suppliers can meet the specifications
- B.** To gain a preliminary bid from each supplier
- C.** To narrow the list of suppliers to invite to later events
- D.** To gather pricing and capability information

Answer: A,C

NO.2 What are some of the benefits of upgrading to Direct Materials sourcing for an SAP Ariba Strategic Sourcing Suite customer?

- A.** Eliminate home grown portals
- B.** Integrate you PLM and ERP systems
- C.** Increase fill rates
- D.** Improve supplier qualification
- E.** Source directly from a bill of materials

Answer: B,D,E

NO.3 Which of the following import operations creates and modifies objects in the database using values in the data file?

- A.** Create
- B.** Update only
- C.** Deactivate
- D.** Load

Answer: D

NO.4 What format does SAP Ariba recommend for supplier user IDs?

- A.** First initial; Last name
- B.** email address
- C.** First name; Last name
- D.** Company name -Unique number

Answer: B

NO.5 Which of the following content items can be created as a prerequisite to view event content?

- A.** Attachment
- B.** Lot/LinItems
- C.** Requirement
- D.** Question

Answer: D

NO.6 What activities should be completed before an auction begins?

- A.** Initiate the supplier performance management process
- B.** Identify the strategy for awarding the business

- C. Complete supplier outreach and data collection
- D. Conduct practice events for internal stakeholders and suppliers
- E. Negotiate contract terms with the suppliers

Answer: B,C,D

NO.7 In sourcing events, what features is available to automatically add content for a given category rather than manually having the user add it on their own?

- A. Sourcing library
- B. Category attribute hierarchy
- C. Predecessor project
- D. Commodity price escalation management

Answer: A

NO.8 What are the steps for creating a BOM quote?

- A. On SAP Ariba Dashboard > click on create > BOM quote
- B. Select the parent BOM > Get quote > using sourcing project > Bom quote
- C. Select material > get quote > BOM quote
- D. Select material > Bom quote > using sourcing project

Answer: A

NO.9 When building a new term for your lot or line item, what is the purpose of the "Include in Cost" field?

- A. Includes another line for cost
- B. Makes it visible to the participant
- C. Determines the acceptable value
- D. Determines how the term is added to the formula

Answer: D

NO.10 How can BOMs be imported to SAP? Note: there are 2 correct answers to this question.

- A. Via Simple Excel import
- B. Via Cxml
- C. Via a manual CSV import
- D. Via SAP Ariba Cloud Integration Gateway

Answer: C,D